



Wellington Golf Inc 2020 Annual Report



Covid 19 – contact tracing, social distancing, click and collect. 2020, unique times

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Organisation

Board

| | | |
|------------------|-----------|-----------------------------|
| Marty Scott | President | Royal Wellington Golf Club |
| Peter Gapes | Chair | Shandon Golf Club |
| Peta Rogers | | Paraparaumu Beach Golf Club |
| Di Patchett | | Miramar Golf Club |
| Roselee Thurston | | Otaki Golf Club |
| John Cooper | | Te Marua Golf Club |
| Chris May | | Shandon Golf Club |

Staff

| | |
|---------------|--------------------|
| Steve Weir | Operations Manager |
| Haydee Wilton | Operations Support |

Life Members

Rodney Barltrop
Patrick Fitzgerald
Gwen Hill
Julie Murphy
Peg Sargent
Enid Turner

President's Message

Wow... what a year it has been!

Operational matters, interclub and representative results for the past 12 months alongside notable individual player highlights for the region are well documented throughout the annual report that follows.

The challenges of administering our game in the region have been similar to those challenges faced by individual clubs through the period under review.

'Congratulations' are the order of the day! While no one knew back in March of 2020 just what the golfing landscape might look like in the months that lay ahead, it is fair to say that by most measurements the sport has shown remarkable resilience. There has been something of a resurgence in the game with playing numbers up and increased membership numbers across most clubs throughout the country. Our region is no exception! The very nature of golf with the controllable sociability of its playing formats, the convenience of its localised offerings and the obvious but previously underrated health benefits, became meaningful attractions.

As we look to the future the question becomes; are we up to maximising the opportunity that the increased interest in our game presents and how adept will we be at retaining the newer members who have joined our ranks?

The value of a robust new member induction programme, a consistent and topical communication programme and ongoing membership drive initiatives that ensure a steady flow of new member enquiry will underwrite the future of club sustainability. An understanding of the correlation between a positive early experience for a new member at a club and their long-term engagement is fundamental to member retention. A 'warm welcome' is an obvious start point. At the same time a strong focus on membership retention acknowledges the old maxim that the best client a business can have, is an existing client. The value of a consistent and topical communication programme with members and if possible, with the local community has obvious merit.

So much to do, so many challenges and so often only limited resources available to get the many jobs done. That is the life of the golf club administrator ... and we love it!

It is appropriate to record our thanks to two board members who leave us at the year's end. We will miss the significant energy and enthusiasm of Roselee Thurston who has worked tirelessly over the last 5 years. John Cooper also moves on after his second stint on the board for a combined 10 years of service. Thank you both for your significant contributions to Wellington Golf. Haydee Wilton our support officer at WGI also left during the year and we thank her for a very meaningful and capable contribution to the smooth running of our association.

Wellington Golf Inc has, in Steve, an outstanding Operations Manager! We thank him for his ongoing contribution, characterised by an exhaustive knowledge and commitment to administering the game in our region.

Happy golfing.

Marty Scott

President



Board Chair's Report

The past twelve months have been challenging for all clubs and Wellington golf.

The uncertainty created with the emergence of the global pandemic in early 2020, its eventual arrival in New Zealand and subsequent lock down in late March was all encompassing, not least in golf. The actuality was quite different to the worst case scenarios. The media, especially television, showed golf in a very positive light and this encouraged many people both young and old to give golf a go and they were pleasantly surprised at how much they enjoyed the experience. The results were green fee receipts were well up and some clubs saw a spike in membership numbers.

Finance

The biggest challenge for clubs and WGI has been to grow our revenue streams. Previously grants have provided the major funding streams but this avenue is now under some pressure.

WGI made a profit this financial year which was prudent in the circumstances. One of our two FTEs, Haydee Wilton resigned in June after five years' service. Accordingly The Board decided to continue with just one FTE in light of the ongoing Covid 19 situation. This is to be reviewed in the next quarter. We were still able to continue an abbreviated representative programme, reschedule and complete the entire interclub programme and deliver the Ready, Set, Golf school programme to 3 schools and a significant number of students in term 4.

Membership

In 2020 there were 12,463 paying members, an increase of 11% on 2019. This was a great result for the Wellington Region and confirmed the efforts made by all clubs to begin to maximise the renewed interest in the game of golf

Knowing the Board

This year the Board members made themselves available to participate in club governance meetings. This has been very successful and seen the exchange of ideas and views, which has enhanced the relationship between The Board and Clubs. The Board welcomes any opportunity to meet with individual clubs, and going forward this will be an ongoing feature which gives The Board opportunities to hear first-hand of Club initiatives.

This year two Board members are standing down. Roselee Thurston who has served five years on The Board and was initially Chair of the Match Committee in challenging times. John Cooper is also standing down after two terms encompassing 8 and 2 years. His lasting contribution will be overseeing the successful rewriting of our Constitution twice during his tenures.

Growing the game

Several initiatives are being launched. A name change, following on from NZ Golf changing to Golf NZ, will see Wellington Golf initiate a change to Golf Wellington, which will have approvals completed by the second quarter 2021.

An upgraded website is currently underway which will be more inclusive to the wider golfing population and general public, featuring Club information, local attractions, how to learn to play and all golfing related activities eg, mini putt, foot golf, driving ranges etc. This is due for completion at the end of April 2021.

Interclub, after a Covid 19 pause was finally completed in September. This was a testament to the Clubs who accommodated all of Steve Weir's requests. For Clubs, interclub golf is the pinnacle of the year for many members and The Board was justified in concluding all grades once the Government gave the all clear to continue sports competitions. The representative programme also continued although several annual inter province matches were cancelled. Our Men's and Women's senior provincial teams did not make the semi-finals, but with both teams having an accent on youth, they acquitted themselves very well, leaving our province in good stead for the future.

Challenges going forward

All clubs in our region have weathered the Covid storm in good heart both financially and with stability in membership.

Wellington has the largest interclub competition in New Zealand with currently 190 teams and 1,800 plus players. This is again testament to our Clubs and their commitment to interclub and allowing golf courses to be used in the weekend often at the expense of their members.

Class 4 funding continues to provide a challenge. The successful, historical reliance on this channel with regard to the Representative, TDP and RSG programmes, and support for Club junior programmes, may be substantially reduced and additional avenues will have to be sought.

Wellington Golf and individual Clubs have to capitalise on the current window of opportunity around membership growth and together will relook at the RMAPS programme which was tentatively launched with workshops over a year ago.

Golf New Zealand are moving ahead quickly in areas affecting Clubs. DotGolf is expanding its value to individual Clubs and LOVE Golf and Flexiclub are also providing some revenue back to the clubs. They have also upgraded The NZ Golf brand and website.

Looking forward I can see membership gains for Clubs, as our sport continues to be seen in a positive light and an avenue to the many different reasons people play golf - Interclub, socialising, belonging and wellness being some of these key reasons.

Kind regards

Peter Gapes



Match Chair's Report

Another very busy 12 months for delivering our golfing calendar. Covid obviously brought with it challenges with regard to completing our programs within the district.

It's pleasing to note that even with these challenges, we continue to see growth in the number of new teams entering our inter club competitions. This is no doubt linked to the membership increases across our district. Golf is certainly becoming an outdoor sport more people are enjoying in these trying times.

Challenges

Our biggest challenge for 2020 was Covid and the lockdown it brought with it. This saw our Interclub programme put on hold (after running from Jan 25 to March 14), six of our rep matches being cancelled as well as the Women's Masters National Interprovincial tournament.

There were also a few competitions (Women's Home Links and Home Pennants for example) that were not held in 2020 due to the timing of the lockdown as it was just not practical to hold these in our district once we emerged from the lockdown. All going well, these events will go ahead in 2021.

The WGI TDP (Talent Development Programme) was also cancelled for 2020.

Achievements

The major achievement for the year saw the Interclub program being successfully delivered during the July/August/September period with surprisingly only one match being cancelled. The weather gods were certainly very kind to us. The season was delayed for some months due to the Covid lockdown.

We also managed to deliver all of our main district championship events, other than the field days. These were cancelled due to number restrictions associated with Covid.

Introduction of Women's 9 hole open grade - although we only had a few teams enter this competition in 2020, it was well received and has continued into the 2021 season. The 9 hole open grade is for any member (full member, 9 hole or other class) who simply wants to play golf, learn and have the flexibility and opportunity to take part in the midweek Interclub grade.

The Champion of Champion events were completed allowing the Women's New Zealand Gross Rose Bowl to still be held.

The WGI Board agreed to and continued to deliver the Ready Set Golf programme into schools, despite no charitable funding grants supporting these modules.

Results

WGI District Events highlights

Shandon's Darae Chung and Trent Munn from the Manawatu, were the Harcourts 72 Hole Stroke play champions.

Darae also triumphed in the Women's 36 hole Strokeplay, U19 Strokeplay and U19 matchplay and the Wellington Matchplay events !!

Jonno Cane added another title to his resume' winning the Wellington Matchplay championship.

Jayden Ford took out the Under 19 stroke play champs.

The Shandon team of Darae Chung, Regina Kang and Toaiva Faafia were the winners of the Wellington District Champion of Champions and with the score they posted went onto take the National title. A huge achievement given the extremely challenging weather conditions (100k+ winds) on the day.

Interclub highlights

Masteron after winning their first ever Duncan Cup title in 2019, repeated this effort in 2020. Shandon won the Otaki Cup. The Lansdowne competition was again taken out by Boulcott's Farm for the fourth straight year.

Midweek Women's Silver Pennants was won by Paraparaumu Beach, also repeating their 2019 effort.

The Watt Cup, for the age grade champion team, was won by Royal Wellington for the first time in many years.

Representative Programme

Wellington had a solid season given limitations and challenges faced throughout the year.

After the Women's Masters, Marton Junior Quad and Shand Salver, Hawkes Bay, Marlborough and Auckland fixtures were all cancelled, our Wellington teams had a clean sweep of the Manawatu/Wanganui and Quadrangular trophies (Men - Shand Cup, Women - Sybil Green Salver and the Masters - Stu Smith Memorial). These were all completed in quick succession which was amazing in some sense.

The Boys and Girls Interprovincial events, Master Men, Men and Women's National inter-provincials were then all completed in the back end of the year, remarkably managing to skirt around various lockdowns given most of these events exceed 100 people in attendance.

The Boys inter-provincial team we were runners-up to champions Auckland. The Girls inter-provincial team won their final match to come a respectable 3rd behind Auckland 1 and Auckland 2.

The Men's Masters team were 4th.
After narrowly missing the semi finals the Women's and Men's senior teams both ended up 5th.

Thanks

We would like to pass on our heartfelt thanks to all of our volunteers, coaches, managers, selectors, referees and our course raters group who continue to support the game of golf. Equally as importantly a huge thanks to the clubs and their green staff, for their continued support in enabling us to run our tournaments throughout the year.

From the Match committee a very big thank you to Steve Weir who continues to manage all of these tournaments with ease and expertise, along with the ongoing delivery of communications to our clubs during Covid and the continuing challenges this brings.

Warm regards

Peta Rogers



Operations Manager's Report

It's hard to believe that in February 2020 when Interclub was in full swing, golfers in general were enjoying lots of golf and the long sunny days that this time of year brings, that the news on the TV of an outbreak of a new virus in China would land the world where it did.

But so 2020 and on into the foreseeable future, was and is to be.

What gradually became clear in this period from late March onwards was that golf, in comparison to all other sports, was in a unique situation and presented with an opportunity the other sports and activities didn't have.

The properties that our courses are on were able to maintain the large value assets these are, after 3 weeks, and players in their domestic bubbles were able to have a game (no pins, scores often better albeit not returnable☺) at level 3, with golf's ability to socially distance and book electronically, effectively a double registration of movement when coupled with the QR codes.

At level 2, 100 people on a premises or less, start sheets with their ability to space and control movement and the course's ability to space people over the 100+ acres, resulted a huge amount of interest in golf, with its proposition of being both a sport and an activity. Interclub and events could commence and clubs began to see a sizeable increase in members and rounds played.

At level 1 when many other sports, given spectator and venue restrictions, were just getting underway, golf was full steam ahead.

The brave new world of communicating via zoom meeting and similar digital methods, bought with it the wonderful opportunity to engage with all parts of our district on a regular and common basis. We all faced the same uncertainties, financial and operations, it was great to be able to share this common ground. Many weeks I would start on Monday to talk to each club and the highly enjoyable and connected nature of this would mean I wouldn't finish the exercise till late Friday, the 10 minute conversations always ending up being an hour or so. In some sense wonderful times amongst the pandemic.



Restrictions lifted, fields full



Royal Wellington, celebrating 125 years

The challenge for us at Wellington Golf, the greater golfing fraternity and the wider community, is to not forget these reminders of how important personal contact, meaningful discussion and the “currency of kindness” are, and how this should be our normal, not just our new normal which in some ways is already waning.

Thanks cannot be strongly enough expressed to the club administration staff across all the clubs for the information supplied, unique solutions to the challenges shared and weekly updates provided. This information was critical in the process of Golf NZ influencing the Government agencies at various stages, given the scale and number of issues they were dealing with, sport not exactly being at the top of the list.

Doubling down on this thank you, everyone without exception accepted the cancellations and rescheduling amongst their already compressed calendars, of the back half of our Interclub programme. Where most other districts cancelled their seasons, Wellington with the largest programme by some length, completed every grade and match, bar one single game due to frost! Amazing to think this was achieved, and happy to say hopefully this is a oncer given the challenges of doing this in July and August.

I look forward to seeing many of you out and about in 2021, your smiles and conversation wonderful and gratefully received

Warmest regards

Steve



Smiles and lighter moments before the arrival of the pandemic – black & yellow

Funders

Wellington Golf and by extension the district member clubs and the players within these clubs, are again hugely indebted and very grateful for the critical support Funders provide. Without this support the many players who represent the province would not be able to do so.

Representative Programme

- Pelorus Trust
 - Shand Cup/Sybil Green Salver/Stu Smith Trophy, Quadrangular teams.
 - Boys and Girls National Interprovincial teams.
 - Men's Masters National Interprovincial team
 - Women's National Interprovincial team



Winning Shand Cup, Sybil Green Salver and Stu Smith Memorial teams – a clean sweep

Administration

- NZ Community Trust – support to administer and deliver Ready, Set, Golf modules



Joel Macklin at Te Rauparaha Arena at a multi schools sports day

Resilience Funding

- Sport Wellington – Covid 19 Resilience grant, for organisational support around administration and continuity

Commercial Partnerships

Golf Warehouse continued their support of our Representative Teams, providing range and facility time to the various squads as they moved through the representative season and towards their respective National Interprovincial Championships. With the addition of Protracer, this facility use proved highly valuable.

Golf Warehouse also continued to provide financial support to enable Wellington Golf to continue to run a vehicle. This decision by GWH, made at the time of the lockdown, showed a great commitment to golf in our area given the financial uncertainty that commercial operations faced



Harcourts Team Wellington maintained their long term relationship with Wellington Golf, again supporting the delivery of the WGI 72 Hole Strokeplay. This event is on the NZOOM and awards points onto the WAGR listing.



Competitions

Interclub



Men's Div 11 Champions BFHGC being presented the trophy by Martinborough



Mary Alward winners BFHGC and beaten finalists Titahi Bay

2020 Champions

Men

- Premier
 - Otaki Cup Shandon
 - Duncan Cup Masterton
 - Presidents Salver BFHGC
- Championship
 - Waikanae Cup Shandon
 - Schroder Trophy Royal Wellington
 - Dudding Shield Wainuiomata
- Div 1 - Kau Kau Trophy Mornington
- Div 2 - Pennants Trophy Otaki
- Div 3 - Dunlop Cup Royal Wellington
- Div 4 - Dave Barclay Cup Miramar
- Div 5 - Mana Trophy Manor Park
- Div 6 - Wairarapa Salver Te Marua
- Div 7 - Linnell Cup Miramar
- Div 8 - Miramar Cup BFHGC
- Div 9 - Capital Cup Karori
- Div 10 - Kapiti Cup Wainuiomata
- Div 11 - Andy Shaw Trophy BFHGC
- John Durry Salver BFHGC
- Marquis Shield Martinborough
- Workman Trophy Mahunga
- Intermediate Cup Martinborough
- Sutherland trophy Eketahuna
- 9 Hole Men Royal Wellington

Junior

- Watt Cup Royal Wellington
- 18 Hole Pennants Judgeford
- 9 Hole Pennants Judgeford

Women

- Premier
 - Lansdowne Salver BFHGC
 - Lansdowne Trophy BFHGC
- Founders Trophy Alanah Gullery - BFHGC
- Mary Alward/Tuakana BFHGC
- MAT (runner up) Titahi
- Betty Duffy Trophy Jennifer De Ridder - BFHGC
- Silver Pennants Paraparaumu Beach
- Silver Pennants (runner up) Royal Wellington Gold
- Bronze Pennants Mary Penrose BFHGC
- Bronze Pennants (runner up) Miramar
- Betty Duffy Trophy Janne Moyle

- Tilson Salver
- Riverside Cup
- 9 Hole Index Women
- 9-hole Index (runner up)
- 9 Hole Open Women

Castlepoint
 Eketahuna
 -not played
 -not played
 Royal Wellington



9 Hole Pennants Finals



9 Hole Pennants winners Judgeford



Bronze Pennants winners BFHGC



Repeat winners, 2020 Duncan Cup Champions Masterton



Duncan Cup final at the links – stadium venue supreme – Paraparaumu Beach Golf Club



Otaki Cup winners Shandon for a record 12th time. On a day the team had dedicated to recently passed Softball World Hall of Famer Bill Massey, a long time supporter of Shandon and Wellington Golf - an appropriate salute to "Billy"



Kaukau Trophy winners Mornington. In a lovely nod to the past, right front as you look at the photo, Robbie Blair in the 1970 winning team for the same trophy; all his former teammates have now passed on



A lesson for all ; high fives and refreshments, not too serious - perfect



In the zone – Darae Chung

District Events

Many events including some WGI district tournaments were cancelled due to Covid, but in a testament to club and ground staff commitment, the majority of our championship events were completed.

As with previous years, field sizes continued to grow and 2020 saw the continued emergence of some of the younger players, especially in the girl's space.

| <u>Event</u> | <u>Host</u> | <u>Champion</u> |
|-----------------------------------|------------------|--|
| WGI 72 Hole Strokeplay | Shandon | Trent Munn Darae Chung Wellington Men (District Teams) Miramar (Club Teams) |
| WGI Matchplay Champion | Manor Park | Jonno Cane Darae Chung |
| WGI Women's 36 Hole Strokeplay | Otaki | Darae Chung |
| Wairarapa 54 Hole Strokeplay | Masterton | - not played |
| WGI U19 Strokeplay | Royal Wellington | Jayden Ford -U19 Boys Darae Chung -U19 Girls Taylah Ford -U16 Stableford |
| WGI U19 Matchplay | PBGC | Ryan Rooney Darae Chung |
| WGI Men's Champion of Champions | Manor Park | Team: Masterton K. Mountcastle, M.Fallon, R.Verhaart Senior: Kerry Mountcastle Intermediate: Evan Hopkins Junior: Andrew Shippam (PBGC) |
| WGI Women's Champion of Champions | Miramar | Team: Shandon D. Chung, R. Kang, T. Faafia Silver: Darae Chung |

| | | |
|---|---------|--|
| | | Bronze: Kate Simpson (BFHGC) |
| Men's Interclub Champion's Invitational | | -not played |
| Women's National Teams, District Champ | | -not played |
| Women's National Teams Stableford | Miramar | Shandon |
| WGI Pairs | | -not played |
| WGI Men's Order of Merit | | -not completed |
| WGI Women's Order of Merit | | -not completed |
| WGI U19 Men's Order of Merit | | -not completed |
| WGI U19 Women's Order of Merit | | -not completed |
| WGI Women's Vets Championship | BFHGC | Silver - Fiona McBride Bronze - Claire McAlister Senior - Aine Meek 9 Hole – Susan Marshall |
| WGI Women's 9 Hole Championship | PBGC | Nett: Linda Hair, Catherine King Gross: Emma Johnson Stableford: Susan Marshall |
| WGI Men's 9 Hole Championship | PBGC | Stableford: Graeme Harper |



Erika Cui, Darae Chung and Jonno Cane , 2020 WGI Matchplay champions and Jayden Ford



Andrew Shippam, Kerry Mountcastle, Evan Hopkins

Trent Munn and Darae Chung

Mens Champion of Champions

Harcourts 72 Hole Strokeplay Champions



Winning 9 Hole Field Day teams, Otaki Men and Kapiti Women.



**Vets Champions Susan Marshall (clubmate holding trophy on behalf),
Fiona McBride, Aine Meek and Claire McAlister**

National Champions

The Shandon Women’s team of Darae Chung, Regina Kang and Toaiva Faafia repeated the efforts of the 2019 team and again won the National Women’s Stableford Championship after winning the district event. Shandon has become one of only two clubs to win this title 3 times, made even more remarkable given the extreme conditions the 36 hole local event was played in .



Darae would also continue her success at national level within the abbreviated calendar, with wins at the Nth Island U19 and the Nth Island Strokeplay, finishing r/up in the NZ Strokeplay.



Sam Masters won his first Golf NZ title, the Nth Island U19 Championship and Kerry Mountcastle won the medal for top qualifier in the NZ Amatuer Championship

Award Winners



College Sport Golfer of the Year, and overall Champion Darae Chung. Wellington Eagles Young Golfers of the year, Jayden Ford and Darae Chung

Development Programmes

“Ready, Set, Golf” continued to be delivered into schools – a 5 module programme using the SNAG equipment in schools for the first 4 sessions, with the final session being held at a local club, introducing the children to the facility, the opportunity, green space within their community and hopefully a desire to engage and take up the game through the club’s junior programme. Post lockdown, St Benedicts in Khandallah, Queen Margaret in Wellington and Whitby Collegiate hosted RSG modules seeing 350 students participate, finishing with a day on course at Karori, Golf Warehouse and Judgeford.

The feedback from the schools around structure and the capability of the deliverers has been outstanding, the activity based SNAG gear modules really engaging the students, and the exposure to a golf course encouraging the keenest to take golf further with participation in club junior programmes and onto junior or summer memberships.



Club Family Days, Club Open Days, and Junior events and series were frequently held across the district after lockdown and then movement into level one, allowing for unrestricted group size and the dynamics of these type of events. WGI actively supported these days with equipment and prizes.



Representative Programme



Fixtures

| | |
|------------------------------------|---|
| Women's Masters Interprovincial | -cancelled |
| Marton Junior Quad | -cancelled |
| Shand Salver Junior Quad | -cancelled |
| Hawkes Bay | -cancelled |
| Marlborough | -cancelled |
| Manawatu/Wanganui | Men – Wellington ; Masters Men – Wellington Women – Wellington ; U19/U16 Boys - Wellington |
| Auckland | -cancelled |
| Girls' Interprovincial | 3 rd |
| Boy's Interprovincial | 2 nd |
| Shand, Sybil Green, Stu Smith Quad | Men 1 st , Women 1 st , Men's Masters 1 st |
| Canterbury Women | -cancelled |
| Freyberg Masters Interprovincial | 4 th |
| Men's Interprovincial | 5 th |
| Women's Interprovincial | 5 th |



Wellington Golf Referees Association

This small dedicated group have again had a busy year with the introduction running very popular and oversubscribed rules courses, Level 1 and Level 2 versions. They also conducted many club presentations, often to interclub groups and players wishing to learn about the new rules or to simply understand how to use the rules to their advantage and in the spirit they were written.

The referees attended Premier Interclub and many of our district championship events. Take 30 seconds to say hi when you next see them out on course.

If you have any questions on anything to do with the Rules of Golf, any observations or comments, or rules incidents to share, please do send them to Terry Gardiner at gardfam77@gmail.com

If you club is keen to hold a rules session please contact office@wgi.co.nz

Course Raters

We are very lucky and very well served to have this highly skilled group operate in the Wellington district, for the love of the game. A valuable and indeed essential function of golf, especially with the World Handicap System no up and running - their work is an essential component of this global system, linking into the handicap and rules space.

All courses are completed using the most recent USGA criteria. With the new World Handicap System, daily rollovers and daily course rating adjustments, their accurate work is a critical component in the golfing landscape.

Again if you're interested in becoming involved, register your interest on the WGI website.



Membership Numbers (not including Juniors)

| | <u>2020</u> | | <u>2018</u> | |
|---------------|---------------------|---------------|---------------------|---------------|
| | <u>Full playing</u> | <u>Summer</u> | <u>Full playing</u> | <u>Summer</u> |
| Wairarapa | 2,126 | 25 | 1,802 | 22 |
| Kapiti Coast | 1,757 | 94 | 1,642 | 69 |
| Porirua Basin | 691 | 125 | 655 | 130 |
| Hutt Valley | 6,319 | 156 | 5,591 | 185 |
| Wellington | 1,081 | 89 | 1,012 | 84 |
| Total | 11,974 | 489 | 10,702 | 490 |

Financial Performance of Wellington Golf Inc. for the year ended 31 December 2020

| | <u>2020</u> | <u>2019</u> |
|--------------------------------------|----------------|----------------|
| <u>Income</u> | | |
| Levies and subscriptions | 197,168 | 188,140 |
| Interclub | 23,982 | 29,470 |
| Events | 12,721 | 16,120 |
| Events Fundraising – DH, KM | 0 | 13,675 |
| Grants received – TDP | 0 | 19,462 |
| Grants received – Rep | 17,736 | 34,925 |
| Grants received - other | 11,663 | 11,700 |
| Interest received | 3,330 | 5,735 |
| Partnership | 3,000 | 6,739 |
| Other | 900 | |
| | | |
| Total Income | 270,500 | 325,967 |
| | | |
| <u>Expenses</u> | | |
| Interclub | 2,321 | 5,675 |
| Events | 22,882 | 24,727 |
| Events Fundraising – DH, KM | 1,378 | 11,331 |
| Representative | 62,039 | 81,231 |
| Junior Development, TDP | 0 | 32,949 |
| Development Programmes | 8,031 | 3,432 |
| Other | 3,419 | 3,128 |
| | | |
| Total Golf Expenses | 100,070 | 164,472 |
| | | |
| Staffing | 102,760 | 124,044 |
| Covid Wage Subsidy | (18,745) | 0 |
| ACC | 588 | 747 |
| Accountancy | 2,910 | 2,858 |
| Audit | 4,836 | 4,838 |
| Bank Charges | 220 | 232 |
| Insurance | 2,438 | 2,398 |
| Rent | 2,400 | 2,400 |
| Computer Support | 2,750 | 1,963 |
| Office Running | 5,267 | 5,795 |
| Vehicle | 11,122 | 11,700 |
| Legal | 1,035 | 0 |
| Other | 876 | 784 |
| | | |
| Total Administration Expenses | 118,457 | 157,759 |
| | | |
| Surplus/(Deficit) | 51,973 | 5,734 |
| | | |
| Depreciation | 4,659 | 4,731 |
| Loss on Sale of Fixed Assets | 2,779 | |
| | | |
| Net Surplus/(Deficit) | 44,535 | 1,004 |

Commentary

Commentary on Variances (\$000's)

Revenue

Levies and subs – 9.1 increase. This reflects growth in the handicap only membership base, primarily from players outside the district

Grants – TDP cancelled. Representative – cancelled events (17.2 decrease) and less availability of charitable funding due to closed venues and trusts now being allowed to hold cash reserves. Other (11.7) contains Covid resilience grant of 8.4

Expenses

Representative – 19.2 decrease – cancelled events

TDP – 32.9 decrease – programme cancelled

Development – 4.6 increase. Ready Set Golf modules delivered into schools despite no available charitable trust funding

Staffing – 40.0 decrease. Staff member finished up mid-year (21.3) and wage subsidy (18.7)

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