



Wellington Golf Inc 2018 Annual Report



2018 Boys Interprovincial National Champions

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Organisation

Board

Marty Scott	President	Royal Wellington Golf Club
Stephen Bridle	Chair	Royal Wellington Golf Club
Carmen Blackler		Miramar Golf Club
Peter Gapes		Shandon Golf Club
Di Patchett		Miramar Golf Club
Roselee Thurston		Otaki Golf Club
John Cooper		Te Marua Golf Club

Staff

Steve Weir	Operations Manager
Haydee Wilton	Operations Support

Life Members

Rodney Bartrop
Patrick Fitzgerald
Gwen Hill
Julie Murphy
Peg Sargent
Enid Turner

Presidents Message 2018

Every year is busy for Wellington Golf, just as it should be, and this past 12 months has been no exception.

In terms of interclub golf which is a key part of the WGI sphere of activity, it is pleasing to report that the total number of teams and players has been retained. The various competitions are now well established after 3 years in the current format. The new Men's Champion Team's Invitational with all weekend competition winners participating has been a significant and successful initiative.

We are delighted with the growing number of Junior girls playing in age group and interclub teams and see opportunities for further development here.

Shandon recorded a meritorious double in winning both the Otaki and Duncan Cups for the second year in succession. Worthy of special mention here is the remarkable achievement of Richard Pegg in winning his 10th Duncan Cup title and still playing at the top of the team order.

Boulcott's Farm Heritage GC, prevailed over Shandon in an exciting playoff for the Lansdowne Trophy after Shandon won the preliminary Lansdowne Salver competition. Miramar were the Mary Alward Champions.

Boulcott's Farm won the Watt Cup, the premier age grade competition. In mid-week golf Miramar were Silver Pennants champions and Royal Wellington prevailed in the Bronze Combo division. In the 9 hole competitions Pautahanui were Women's champions with Kapiti doing the same in the Men's.

Representative results were mixed. The Junior boys excelled in winning their National title, without doubt a significant achievement. The girls who were 2017 champions came in runner-up in a heart stopping playoff for the title. Wellington Golf is delighted with the progress being made in the junior golf space.

In the senior interprovincial competitions, the Men, Women, Masters Men and Masters Women all performed well by most measures of performance except by that of their own title winning aspirations.

In financial terms the year has been a demanding one. WGI essentially reports a break-even scenario where the critical grant funding environment continues to be demanding. It is to the credit of the management and staff of the organisation that so much is achieved with the limited resources available.

The important Talent Development Programme (formerly the Junior Academy) continues its well established and has been renamed to align with the NZ Golf TDP. It continues to enjoy the significant, long term and critical support of The Pelorus Trust.

Other highlights of the year were Kerry Mountcastle's winning of the NZ Strokeplay, as well as his winning a Charles Tour event and being the beaten NZ Amateur finalist. Kerry along with Daniel Hillier were NZ Eisenhower representatives. Darae Chung was unbeaten at number 1 in the Toro Interprovincial team after having achieved the same feat at the Girls Interprovincials. She was the 4th placed player at the very successful Annika Sorenstam tournament held at Royal Wellington.

The board takes this opportunity to record its appreciation and thanks to all club administrators, referees, selectors, team managers, coaches and parents who assist in the delivery of golf services to the region. So much time and commitment given for the love of the game and its development. Your work is greatly appreciated.

Thank you also to Haydee Wilton and to Steve Weir for their ongoing work and commitment. Wellington Golf is indeed fortunate to have two such dedicated and capable people administering the game in this region. Simply outstanding!

We farewell Stephen Bridle from the chairmanship of Wellington Golf Inc. He has been a significant and hugely positive leader. Always quietly insightful, always exercising great judgement and always with the best interests of the game front and centre in his thinking, he will be sadly missed.

Marty Scott

(President)



Board Chair's Report

It is great to look back and reflect on 2018 and the milestones we have achieved. As a board we are pleased with the gains made by WGI in the last 12 months. We acknowledge this is against a challenging backdrop for clubs, and while there isn't a silver bullet solution, in collaboration with NZ Golf we have started building a resource base clubs can utilize as they look to the future (see Challenges Ahead below).

Finance

The accounting treatment of our junior fund masks the fact that we live within our means and seek to maximise the value of every dollar we spend.

In line with the direction we set in 2015 we have worked very hard to diversify and grow our revenue streams, and as our financial results show, the organisation has a much more balanced revenue base. In 2018 grants and sponsorship relationships, now make up over a quarter of our income. I am pleased to report this is being reinvested in creating opportunities for greater participation in the game.

We are well aware that grant income is not guaranteed, and our past success may not be a good indicator of future results so this is an area of continual focus for us.

Membership Numbers

In 2018 there were 10,655 levy paying members, which was a 4.3% increase on 2017. The bulk of this growth has come from members of the non-traditional clubs and provides insight into the changing ways in which people want to play the game now. If we exclude these "virtual" players from our figures we see a 1.8% drop on last year's levied player numbers.

Growing the Game

WGI has the highest participation in organized golf competitions of any district in the country. This year we have over 1,400 players in our interclub grades, not to mention the various events and competitions. We have a strong and growing pool of talented junior players, especially young girls, and we are closing in on our goal of becoming the national powerhouse of the game.

Through the commitment of our front office team of Steve and Haydee, we have re-introduced golf in school programmes, continue our talent development academies and most recently launched team golf.

We have seen the benefit of this investment with our Under 19 Boy's team winning the Junior Interprovincial National Championship in Cambridge last October emulating the girl's teams success in 2017. Three of our senior women's team – Darae Chung, Erika Cui and Mia Scrimgeour are also products of the academy and went within a putt of playing in this year's Women's senior Interprovincial finals.

Challenges Ahead

While we celebrate successes on the course, we acknowledge the environmental difficulties facing clubs. There are a range of new ways to spend your leisure time and like all organised sports, golf faces competition for relaxation.

NZ Golf figures suggest that New Zealanders continue to have a high level of interaction with golf, but as the growth in virtual club memberships shows, the way some golfers want to connect with the game is changing.

Clearly more people playing the game is a positive sign, but a pay to play model can place pressure on the traditional club financial model.

Together with NZ Golf we have embarked on the RMAPS programme which will be released in the coming month and provides an interesting baseline for clubs in our region. We think this is a useful reference tool for club committees as they consider how to cater for a range of different membership needs in the future.

For clubs wanting to know more, NZ Golf is supporting the report via our local NZ Golf rep Dayne Bulloch, and its Sector Relationship Manager, Carl Fenton. The published report is a sample of the information that exists, and WGI will be happy to facilitate workshops or on-on-one sessions for any club interested.

Change is never easy, but it is an inevitable part of life and as the recent merger of Martinborough and Featherston shows, our past doesn't have to dictate our future. In the south of the Wairarapa we can see how consolidation allows clubs to create a critical mass to build from in the future.

Signing Off

As noted in the request for new directors, I am not seeking re-election in 2019. New business commitments mean I can no longer give the level of focus I feel WGI deserves. With the calibre of people we have across the organisation members can rest assured that WGI is in very, very good hands. I will remain a keen observer and look forward to seeing the team to continue to build on the gains we have made in the last few years.

It has truly been a honour to serve the Wellington golf community and I thank you all for the opportunity to do so.



Best wishes for 2019

Kind regards SB

Operations Managers Report

2018 was a challenging year in many senses for regional sports organisations and the clubs that make up these associations. Golf in particular, is in an overall trend internationally, nationally and locally, of less age grade players and fewer members in the traditional sense, playing the game.

Casual players or people who choose to play some golf as just another of their many choices they make around their, in many cases, diminishing spare time, are a forever growing segment of the sporting and overall entertainment landscape. A challenge indeed, in terms of maintaining a viable number of members, to support the traditional club subscription/membership model.

Many of the clubs in the Wellington district are adopting strategies and changing the way they think about retaining their existing members, attracting new members and attracting the casual player.

Demand for good food and refreshment offerings and events both golf and social, have seen some superb initiatives, which are key in trying to increase the portion of a club's earnings away from a reliance of purely golf activity – subscriptions and green fees.

Full cafe style food optioned menus with the all important “real” coffee, events such as quiz nights, talent shows, musical and guest speaker functions, themed dinners, and all day golf events supported by external partners and catering, tied to a main sports event such as an All Blacks test or Phoenix game, have begun to appear more frequently, generally being very successful.

These along with a good golf course and clubhouse/venue facility, and an opportunity to play Interclub golf and participate in well run events, are key reasons to become members, and possibly convert from being a casual player.

In our sport, not unlike most others both in our region and nationally, there are many clubs facing the prospect of amalgamation and/or closure. A very tough time for those concerned given the proud history etc. surrounding each club, but equally as all landscapes change the opportunity is to form something even more viable that continues well on into the future.

Haydee and I are located at the purpose built Pelorus House just off the Moera roundabout, a good central location. We have re located twice within the facility in the last 18 months, good opportunities to review and cull items etc.

These 12 months have seen a continuation of the competition amongst not just sporting entities, but the wider community, to secure grant funding. With legislation changes and reduction in numbers of gaming machines, it's a real credit to my colleague Haydee that she has secured an increase in funding in 2018. This will not always be the case, and we and the Board are actively considering how this would impact the future and the possible options.

After having had vacancies on the Board for several years, we have welcomed Peter Gapes and John Cooper to the team, a full quota in this current period.

Interclub is now well settled into its current formats over the last 3 years, and ran smoothly all season, the weather even cooperating with minimal disruptions.

There is a large pool of knowledge around the administration requirements of running an Interclub team, and it is excellent there are so many willing and capable lieutenants in the district.

The Representative programme by any other measure was a success, but Wellington has higher goals than that which were achieved. The Boys were outstanding in being crowned National Champions doubling up on the Girls National Title in 2017, with the girls going oh so close on the first two holes of the playoff, millimetres, but alas at the 3rd extra hole it wasn't to be. Still a great result.

The Senior Men and Senior Women's teams were also close, as were the Masters Men. So a 1st, 2nd, 3rd, 4th and 5th, with impressive Rep results through the year against all our traditional opponents.

Wellington again hosted a significant international event at Royal Wellington, following on the success and reputation the club gained around the Men's APAC. The club hosted the Annika Sorenstam Girls Invitational an outstanding tournament and field, and our 3 top age grade players (Darae Chung, Erika Cui and Mia Scrimgeour) were all invited and competed well, Darae taking a great run at the title late in the final round, eventually finishing 4th = .

To conclude, I have once again enjoyed all the interaction my role affords to the golf tragic I am. It is a great game we play and the golf fraternity locally and nationally is a pleasure to work within.

This same said game offered me the wonderful opportunity through a long time friend, who won the UK Senior Amateur in 2017, to carry for him at the Old Course in the 2018 Senior Open, playing amongst all the greats of the game a generation or so gone. Into a stiff breeze turning for home on the hallowed turf, the official who said " your man really does get it out there, he's the 1st player to get past 300 at 302, Mr. Couples was back there at 287" - I'll take that moment as "golfing gold" for a long time.

A final word – a heart felt thanks to Stephen Bridle, moving on after two terms on the Board and as Chair. Our "boss" has been outstanding in providing guidance, well thought out strategy and passionate encouragement in all things Wellington Golf, to Haydee and I. All the best in the next exciting phase of your career Stephen.

Warm regards

Steve



Funders

Wellington Golf are again hugely indebted and very grateful for the critical support these Funders provide over the following programmes. Without this support these programmes and the pathways and opportunities they offer, would not exist in their current shape, and the support offered to all our players to develop and compete would be very much limited.

Representative Programme

- Pelorus Trust
- Pub Charity Ltd
- First Sovereign Trust Limited
- NZ Racing Board
- Four Winds Foundation
- Infinity Foundation
- One Foundation



Academy and Junior Development Programme

- Pelorus Trust
- Sport Wellington

The Academy programme, now entering its 2nd decade, continued on with 2017's greater emphasis on player planning, event preparation, exercise and nutrition, and training camps within other districts.



Primary Schools Programme – “Ready Set Golf”

- Sport Wellington, Kiwisport
- NZCT

After successfully piloting this programme in 2017, funding from Sport Wellington and NZCT enabled this to continue in 2018.



PGA/WGI Volunteer Coach Training Programme

- Sport Wellington

This programme continued in 2018, training volunteer coaches who are then able to deliver a quality first experience at their own club for those starting out, providing a base and hopefully sustainability on up into the professional coaching space.

Commercial Partnerships

The 2018 version of the Harcourts Wellington 72 Hole Strokeplay and Provincial Teams Championship took another significant step towards our longer term goal of establishing this event as second only to the NZ Amateur and NZ Strokeplay, with a superb tournament held at Boulcott Farm's new clubhouse, pro-shop and cafe facility and redeveloped golf course.

Stunning course presentation and a strong field including 8 teams of Men, Women and Junior in the teams championship, produced top drawer golf and some great finishes.

Sam Nichols from Palmerston North shot a -3 total 281 and got home by a single stroke ahead of Jordan Loof and Josef Edge, with Hawkes Bay No.1 Mako Thompson in 4th place. Tyler Wood posted a course record -7, 65 in the 3rd round.

In the Women's field, Darae Chung was in a class of her own, putting together a -10, 278 total to distance herself from Man/Wang's Tara Raj and Brydie Hodge. Darae's total was highlighted by a 3rd round -7, 66 and a 4th round -6, 67 to close the event out.

In the Harcourts Wellington Matchplay Championship, the district's oldest and most esteemed trophy, Jonno Cane and Erika Cui triumphed.



Harcourts Team Wellington continued to provide support to enable Wellington Golf to run a vehicle. This has proved invaluable as our events calendar has expanded, and as Wellington Golf continues to run New Zealand's most comprehensive representative programme.



Continuing their previous year's support, Blackyard Consulting again turned out our Boys and Girls National Interprovincial tournament teams in superb looking apparel as well as providing items for the TDP Performance players group.



The Golf Warehouse and Boulcott's Farm Pro Shop businesses provided key support around prizes for the Harcourts 72 hole Strokeplay, items for the Representative teams and clothing for the Junior Interprovincial teams, as well considerable range, course and practice facility time for our TDP and Representative players



Competitions

Interclub

In a continuing trend, Interclub playing numbers increased slightly again in 2018, weekend Men's grades remaining at 81 x ten man teams, midweek seeing a new 9 hole Men's grade, Women's grades still being well patronised and junior team numbers remaining very similar. The traditional Wairarapa Interclub competitions are also still well supported, all this contributing to 180 teams and circa 1,500 players competing across each fortnight of a full set of rounds.

The traffic through our website continues to climb as a result, and indeed the posting of both teams and then the results of matches has reached a new level of efficiency, often not a single result outstanding from all grades, early Saturday evening.

The Women's Field Days have always been well supported and continue to increase in field size. Complementing these events a new "Men's Interclub Champion Teams", tournament was added this year, a roaring success as all 13 grade winning Men's weekend teams competed at Boulcott's Farm.

A massive thanks to all those who held up their hand to be the co ordinator for their team, chased and entered a full complement of players and entered the result when it was their team's responsibility – fantastic job!!

Going forward if you could encourage all your team mates to "like" our WGI facebook page – this medium really lends itself to instant info, pictures and events details

2018 Champions

Men

- Premier
 - Otaki Cup Shandon
 - Duncan Cup Shandon
 - Presidents Salver Miramar
- Championship
 - Waikanae Cup Royal Wellington
 - Schroder Trophy Royal Wellington
 - Dudding Shield Boulcott's Farm
- Div 1 - Kau Kau Trophy Miramar
- Div 2 - Pennants Trophy Mornington
- Div 3 - Dunlop Cup Shandon
- Div 4 - Dave Barclay Cup Te Marua
- Div 5 - Mana Trophy Paraparaumu Beach
- Div 6 - Wairarapa Salver Martinborough
- Div 7 - Linnell Cup Te Marua
- Div 8 - Miramar Cup Miramar
- Div 9 - Capital Cup Kapiti
- Div 10 - Kapiti Cup Shandon
- Div 11 - Andy Shaw Trophy Shandon

- John Durry Salver
- Marquis Shield
- Workman Trophy
- Intermediate Cup
- Sutherland trophy
- 9 Hole Men

Boulcott's Farm
 Mahunga
 Eketahuna
 Masterton
 Mahunga
 Kapiti

Junior

- Watt Cup
- Pelorus Cup
- 18 Hole Pennants
- 9 Hole Pennants

Boulcott's Farm
 Paraparaumu Beach
 Manor Park
 Boulcott's Farm

Women

- Premier
 - Lansdowne Salver
 - Lansdowne Trophy
- Mary Alward/Tuakana
- MAT (runner up)
- Silver Pennants
- Silver Pennants (runner up)
- Bronze Pennants Mary Penrose
- Bronze Pennants (runner up)
- Tilson Salver
- Riverside Cup
- Founders Trophy
- 9-hole Winners
- 9-hole (runner up)

Shandon
 Boulcott's Farm
 Miramar
 Te Marua
 Miramar
 Royal Wellington Gold
 Royal Wellington Green
 Boulcott's Farm
 Mahunga
 Eketahuna
 Anita Harkerss
 Pauahatanui
 Paraparaumu









District Events

A huge thank you to the clubs and their match committee's for allowing Wellington Golf to host key events at courses throughout our district. The extra time and therefore resource, given to present tournament venues to the standard required comes out of the club budget, and is priceless - indeed as we are beholden to the generosity around course time and this contribution, thanks cannot be expressed strongly enough.

<u>Event</u>	<u>Host</u>	<u>Champion</u>
WGI 72 Hole Strokeplay	Boulcott's Farm	Sam Nichols (Palmerston Nth) Darae Chung Manawatu/Wanganui Men (Teams)
WGI Women's 36 Hole Strokeplay	Martinborough	Darae Chung
Wairarapa 54 Hole Strokeplay	Masterton	Sam Forrester Erika Cui
WGI Matchplay	Royal Wellington	Jonno Cane Erika Cui, p/off Darae Chung 19th
WGI U19 Strokeplay	Royal Wellington	Thomas Woods Darae Chung
WGI U19 Matchplay	Boulcott's Farm	Sam Marsters, p/off Tom Woods 19 th Darae Chung, p/off Erika Cui 21 st

WGI Men's Champion of Champions	Miramar	Team: Masterton K. Mountcastle, R. Blackett, J. Frew Senior: Kerry Mountcastle Intermediate: Hagen Faith Junior: John Gloag
WGI Women's Champion of Champions	Karori	Team: Boulcott's Farm A Gullery, S. Pickering, C. Gillespie Silver: Darae Chung Bronze: Charlotte Gillespie
Men's Interclub Champion's Invitational	BFHGC	Shandon Div 10
Women's National Teams, District Champion	Te Marua	Boulcott's Farm
WGI Men's Order of Merit		Kerry Mountcastle
WGI Women's Order of Merit		Darae Chung
WGI U19 Men's Order of Merit		Jack Clout
WGI U19 Women's Order of Merit		Darae Chung
WGI Women's Vets Championship		Fiona McBride
WGI Women's 9 Hole Championship		Nett: Pauline MacLean Gross: Cheryl Harper Stblf: Erina Blackley, Fiona Burrows
WGI Men's 9 Hole Championship		Stableford: Tracy Pearl





Annika Sorenstam Invitational

In December yet another opportunity arrived for the regions golfers and sporting public in general, to view world class golf at the wonderful venue and facility that is the Royal Wellington Golf Club.

The Annika Sorenstam Foundation hosts several “regional’ events which then flow into the world final. This first Australasian event in the programme was granted to Royal Wellington to stage, the success of the same club in hosting the infrastructurally massive event that was the Men’s APAC a year before, being significant in this opportunity being offered.

Our own Darae Chung feature at the top end of the leader board throughout the final stages of the vent, a fine effort indeed.



National Champions, International Events

Kerry Mountcastle clearly established himself in the very top echelon of the national rankings in 2018, culminating in selection in the 2018 Eisenhower Team to contest the World Amateur Teams event in Ireland, joining provincial team mate Daniel Hillier and US based Denzel Ieremia .

Kerry was victorious in the NZ Strokeplay, a 2nd round 62 blowing the field away, and repeated this winning effort in taking out a Charles Tour event, the Carrus in Tauranga.



Dan had a quieter year domestically by his high standards, winning the Bledisloe Cup for top amateur in the NZ Open, then embarking upon a 10 week international campaign, winning the top qualifier medal at the US Amateur on the way to the NZ Team's great run through the Eisenhower, where he was the 3rd placed individual.

Dan was also a member of the Asia Pacific team in the prestigious Bonnalack Trophy, the only unbeaten player in both teams and helping his team to victory over UK/Europe.

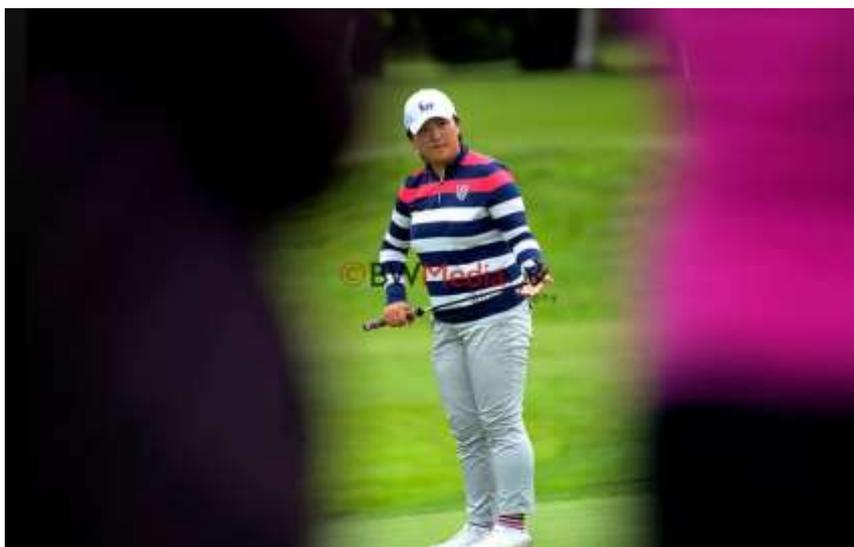




Jayden Ford won the U15 Title within the NZ U19 Championships at Palmerston North, repeating his victory from the Sth Island U19 Championship in the U15 division, and placed 3rd in the Junior British Open, New Zealand's invite into this event – excellent performances and a continuation of Jayden's rise through the age grade ranks.



Darae Chung continued to perform at a high level locally, winning many titles and running a close 2nd in the Charles Tour event at Akarana. Her performance in the Annika Invitational would see an invite to the Sir Nick Faldo "Major Champions Invitational" in Florida in early 2019, come her way.



2018 Talent Development Programme

Wellington Golf Inc. has an established U19 Talent Development Programme (TDP) that is used to identify talented young golfers across the greater Wellington region, and provides them with specialised programmes to build on their golf skills and maximise their potential – so they can go on to represent their Clubs, Wellington and ultimately New Zealand in the future.

The TDP is structured to cater for young golfers at different stages of their development, and to allow more talented golfers to participate, providing them with a clear pathway for progress. As part of the programme, Wellington Golf is focused on increasing our success at the National level, both in a team and individual capacity. We strive for continuous improvement each year, refreshing and revitalising the player development programme and its pathway stages so as to promote mastery and excellence for the players and the district. These incremental changes continue to align with the focus of the NZ Golf High Performance Player Development Plan.

In 2018, the Talent Development programme, 32 athletes were selected to be part of our Performance (10) and Development (22) Groups.

As with every year, the Talent Development programme establishes performance outcomes and goals we seek to achieve throughout the year. The primary focus is to establish and manage a player development programme that:-

- For the performance group - promotes excellence, creates a desire to represent Wellington and be part of a successful team, strengthens our capability to perform and excel at the National level, and inspires the next generation.
- For the development group - supports growth in terms of technical and tactical mastery, starts to build the foundations for the development of the other pillars of performance sport and creates aspiring golfers wanting to represent their Clubs and the District.

Leveraging off changes made to the overall programme in 2017, the Performance Group timetable concentrated on continuing the group's growth around performance at the competitive level. This included multi-day away sessions covering key aspects of competitive performance such as tournament preparation, on-course management, self-management, shot selection and making good decisions in pressure situations. As with the previous year, the performance component of the TDP was led by two of our TDP coaches with significant personal success, knowledge and experience in the competitive playing environment - Matthew Lane and Alistair Sidford.

This continuing focus on performance under pressure paid off for the district again in 2018, with the Boys U19 team being crowned Interprovincial Champions in their second only appearance in the National Competition. The Girls U19 team were successful in making the Girls Interprovincial final to defend their title from the previous year, but were narrowly beaten in a playoff by the high-performing North Harbour team. Further success of the programme is evident in a number of the TDP players (both boys and girls) being selected to represent Wellington in the Senior Men's and Women's representative teams.

At the Development group level, our third TDP coach –Joel Macklin – continues to provide the direction and shape of the three player advancement modules which are conducted during school holiday periods. The development programme is more focused on Technical and Tactical Mastery, while introducing the athletes to the other key aspects of performance sport – Mental, Physical, Character and Organisation.

Fundamental to the ongoing improvement of the TDP programme and structure, we continue to develop our good working relationship with the NZ Golf High Performance Team ensuring our programme is aligned with the NZ Golf development pathway, and our athletes are on their radar for opportunities at the National level.

The ongoing success of our Talent Development Programme is a combination of the time and effort a number of people put into it. We would like to thank our three TDP coaches – Matt, Alistair, and Joel– for their valuable contribution to the ongoing evolution of the programme. We would also like to thank all the parents, supporters and caregivers who continue to assist our young athletes to chase their golfing dreams.

Thank you also to our fantastic operations team – Steve and Haydee – who continue to work tirelessly behind the scenes putting together the finer details of the programme and seeking the funding to enable Wellington Golf to offer this opportunity to our young athletes.

Finally Wellington Golf would like to thank Pelorus Trust, who continues to provide generous financial support for our Junior Golf development initiatives. Without their ongoing support, the TDP and other development initiatives would not be possible.

Carmen Blackler, TDP Manager



Development Programmes

Ready Set Golf primary school programme

In 2018 WGI continued to deliver the Ready Set Golf primary schools programme, which was developed in partnership with NZ Golf and funded by Kiwisport. Over the course of the year, 670 students from 8 schools took part in 4 x 45 min sessions at school - followed by a trip to their local Golf Club to play a shortened game of ambrose golf and foot golf. School feedback on the programme has been very positive, and WGI is grateful for the work and support of the coaches, Clubs, Sport Wellington, NZ Golf, school sports co-ordinators as well as all participating students and schools for making us so welcome.

PGA/WGI Practical Foundation coach training programme

In 2018 WGI continued to support and equip volunteer coaches to provide quality learning experiences to those just starting out in golf. A practical Foundation coach training programme was delivered to a number of aspiring coaches, while other volunteer coaches were supported to progress to the next level PGA Gateway Coach programme. By making these training programmes available to Clubs, WGI hopes to help Clubs attract and retain volunteers, but also help them to attract and retain more new golfers through fun, varied and quality coaching sessions.

Team Golf events

As part of their Futures strategy, NZ Golf is currently piloting Team Golf events designed for young people aged 5-14 years who are beginner or intermediate golfers. The aim of the events is to provide young golfers with the opportunity to play golf in a fun, relaxed environment alongside their friends and family. The events are often played in teams of 3/4 over 6 or 9 shortened holes in an ambrose or alternating shot format, using the "Its Ok" relaxed rules and with parents caddying alongside teams. With the support of NZ Golf and our local Clubs, WGI will run a pilot Team Golf series at different Clubs across the region in March/April 2019.



Representative Programme



Fixtures

Women's Masters Interprovincial	11 th
Marton Junior Quad	1 st
Shand Salver Junior Quad	2 nd
Hawkes Bay	Men -Wellington, Women- Hawkes Bay
Marlborough	Wellington
Manawatu/Wanganui	Men - WN,Masters-WN,Women - WN, U19 Men-WN
Auckland	Men - Wellington, Women - Auckland, U19 Men - Auckland
Girls' Interprovincial	R/up, playoff to Nth Harbour
Boy's Interprovincial	1 st , National Champions
Shand Cup & Salver, Sybil Green	Men 1 st , Women 1 st , Masters 2 nd
Canterbury Men	Wellington
Canterbury Women	Canterbury
Freyberg Masters Interprovincial	4 th
Men's Toro Interprovincial	3 rd
Women's Toro Interprovincial	5 th



Wellington Sports Awards

Following on from the last two years when golf was represented as finalists at this event, Darae Chaung was a finalist in the Emerging Sportswoman category. This was a fine achievement given the calibre of the nominated finalists.



Wellington Golf Referees Association

This small dedicated group have indeed had a busy 2018, flowing into 2019.

With submissions, reviews and modifications having taken place over the last couple of years, the WGRA providing their feedback into this R & A process, the new Rules of Golf effective 1 Jan 2019, arrived.

In preparation the WGRA conducted over 20 seminars around the local clubs as well as attending more advanced sessions with NZ Golf, gaining and then passing on a good understanding of the most significant set of changes for a long time. The overarching principle is speed of play, clearly evidenced in the flag in, and dropping a ball where yours is lost or OOB, for example.

This group continues to provide Referees for all our Men's and some of our Women's, Premier Interclub 36 hole competition, as well as our key district events.

If you're interested in becoming involved in this area, please register your interest on the Wellington Golf website.

Course Rating Programme

We are very lucky and indeed well served to have this highly skilled group operate in the Wellington district, for the love of the game. A valuable and indeed essential function of golf, linking into the handicap and rules space, the Raters group are regarded throughout NZ as leading in this area.

All courses have been completed using the most recent USGA criteria, and indeed ahead of the multiple year schedule, timings.

Again if you're interested in becoming involved in this area, please register your interest on the Wellington Golf website.

Membership Numbers (not including Juniors)

	<u>2017</u>		<u>2018</u>	
	<u>Full playing</u>	<u>Summer</u>	<u>Full playing</u>	<u>Summer</u>
Wairarapa	1,651	23	1,694	20
Kapiti Coast	1,638	124	1,575	81
Porirua Basin	775	107	768	135
Hutt Valley	4,530	202	5,071	162
Wellington	1,022	126	1,006	119
Total	9,616	582	10,114	517

Financial Performance of Wellington Golf Inc. for the year ended 31 December 2018

	<u>2018</u>	<u>2017</u>
Income		
Levies and subscriptions	178,706	169,134
Interclub	25,138	26,086
Events	31,002	17,376
Grants received	70,648	64,987
Interest received	6,479	6,500
Partnership	5,681	14,026
Other		186
Total Income	317,654	298,294
Expenses		
Interclub	1,763	5,656
Events	39,007	21,760
Representative	77,727	74,208
Junior Academy	23,107	28,510
Development Programmes	12,058	
Other	3,026	5,432
Total Golf Expenses	156,688	135,567
Staffing	123,807	131,925
ACC	362	225
Accountancy	2,640	2,700
Audit	4,663	4,456
Bank Charges	1,503	1,336
Insurance	2,647	1,729
Rent	2,400	2,200
Computer Support	1,727	1,870
Office Running	7,029	5,770
Vehicle	7,805	1,636
Other	1,699	3,263
Total Administration Expenses	156,283	157,109
Surplus/(Deficit)	4,683	5,618
Depreciation	6,433	7,050
Loss on Sale of Fixed Assets	1,289	370
Junior Development Fund	14,800	13,105
Net Surplus/(Deficit)	(17,839)	(14,907)

Commentary

Commentary on Variances (\$000's)

Revenue

Levies and subs – 9.6 increase. This reflects growth in the handicap only membership base, primarily from players outside the district

Events – 13.6 increase marries against 17.2 increase in expenses and completing this area is 5.0 sponsorship giving an overall change of 1.4 positive

Partnership – 8.3 decrease; an agreement with a new partner around vehicle sponsorship has taken into 2019 to complete.

Expenses

Development – 12.1 increase. Delivery of the Ready Set Golf schools programme, offset by grants received in revenue

Vehicle – 6.2 increase. Full year of costs vs. 3 mths in 2017. Offset will be in partnership revenue, albeit this has only been completed in 2019.

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